The Tile Shop

The Tile Shop expands presence in Maryland with opening of new retail showroom in Bel Air

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Bel Air will be home to specialty retailer's 5th retail showroom in Maryland, offering homeowners and trade professionals 4,000+ tile and stone products and design expertise

MINNEAPOLIS, March 24, 2017 (GLOBE NEWSWIRE) -- The Tile Shop (NASDAQ:TTS), a specialty retailer of manufactured and natural stone tiles, now operates 5 retail showrooms in the greater Baltimore area with the opening today of its newest retail showroom in Bel Air, Maryland.

Located at 5 Bel Air South Parkway, the 14,900 square foot retail showroom offers homeowners and trade professionals an exceptional design experience with a variety of more than 4,000 high-quality tile designs. With professional guidance provided by a team of design experts, shoppers may also utilize the on-site design and education center featuring the new digital <u>Design Studio</u> tool. Also available online, Design Studio helps customers choose their own custom layouts and visualize how a tile project will look upon completion by exploring tile, trim and grout options – well before a purchase is made or an installation begins.

"We are looking forward to serving homeowners, flooring specialists, interior designers and custom home builders in Bel Air with the finest tile, stone and accessories available," said CEO and President Chris Homeister, The Tile Shop. "Bel Air is a tremendous addition to the broader Maryland market where we have been serving customers for many years, and we look forward to bringing our exceptional shopping and design experience to customers in the area for their exciting home projects this spring."

The Tile Shop: Bringing Visions to Life

The Tile Shop in Bel Air features all of the products, services and expertise required to envision and complete a distinctive home tile project. Highlights of the offerings available include:

- <u>High-quality tiles</u> in an extensive variety of styles, color palettes, designs, shapes, patterns and materials including the new Ted Baker premium designer tile collection offered exclusively at The Tile Shop
- Expert store associate guidance in selecting, designing and ordering tile and accessories tailored to the customer's specific design style
- Accessories and finishing pieces to further enhance the tile or stone selection, all to create a custom look for every space
- The complimentary <u>Design Studio</u>, an easy-to-use collaborative platform to create customized 3D design renderings to scale
- Over 50 fully decorated, room-size displays providing design inspiration

Also, Pro Network benefits enable trade professionals to deliver the highest quality job to their clients, and include: tile specification sheets, instructional videos, tiered discounts, jobsite delivery, in-house credit, customer referrals and more.

The Tile Shop in Bel Air is located at 5 Bel Air South Parkway #605; call (443) 625-5423. Other locations of The Tile Shop in Maryland are located in Columbia, Glen Burnie, Rockville and Timonium. The Tile Shop also recently opened their first retail showroom in Washington, D.C.

For more information or to get started on a dream design, please visit <u>www.TileShop.com</u>; stop by a <u>retail showroom</u>; or call Customer Service at 888-398-6595.

About The Tile Shop

The Tile Shop (NASDAQ:TTS) is a leading specialty retailer of manufactured and natural stone tiles, setting and maintenance materials, and related accessories in the United States. The Company offers a wide selection of high quality products, exclusive designs, knowledgeable staff and exceptional customer service, in an extensive showroom environment with up to 50 full-room tiled displays which are enhanced by the complimentary Design Studio – a collaborative platform to create customized 3D design renderings to scale, allowing customers to bring their design ideas to life. The Tile Shop currently operates 126 stores in 31 states and the District of Columbia, with an average size of 20,900 square feet and sells products online at www.tileshop.com.

The Tile Shop is a proud member of the American Society of Interior Designers (ASID), National Association of Homebuilders (NAHB), and the National Tile Contractors Association (NTCA). Visit <u>www.tileshop.com</u>. Join The Tile Shop (#thetileshop) on Facebook, Instagram, Pinterest and Twitter.

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