# The Tile Shop

## The Tile Shop Expands Presence in Greater Dallas Metro Area With Grand Opening of Dallas Design District Showroom

#### June 29, 2016

### New tile and stone destination in Dallas features over 4,000 tile and stone products, helping customers create their own look of distinction

MINNEAPOLIS, June 29, 2016 (GLOBE NEWSWIRE) -- <u>The Tile Shop</u> (NASDAQ:TTS), a specialty retailer of premium manufactured and natural stone tiles, and setting and maintenance materials, announced today that it has expanded its presence in Texas, opening its new Dallas Design District showroom to the public at 1201 Oak Lawn Avenue in Dallas.

The new store is The Tile Shop's sixth showroom in the Dallas metro area, showcasing inspirational styled living spaces defined by a diverse collection of more than 4,000 ceramic, porcelain, glass and natural stone tile products in unlimited color palettes and textures. The 10,300 square-foot showroom also features an on-site design and education center available to all customers.

"Our tile collections include amazing colors, shapes, patterns and textures that let customers express their individual style," said Lynda Stout, Senior Vice President of Retail for The Tile Shop. "It's exciting to expand our presence in the community with our new Dallas Design District location, and we look forward to introducing local homeowners, trade professionals and local interior designers to our product selection, great shopping experience and superior service. We understand the importance of a customer's home and our passion for our products motivates us to be a great project partner, whether you are working on a small project, a complete remodel or building a new home," said Stout.

#### Helping Customers Create A Look of Distinction

When customers enter The Tile Shop in the Dallas Design District, they will find everything they need to complete a home tile project, from expert store associate guidance through design and installation advice to high quality, readily available tile, tools and setting materials. Customers can find products including:

- High quality tiles in a variety of styles, color palettes, designs and materials, including marble, travertine, ceramic, glass, granite, metal, porcelain, faux wood, onyx, quartzite, sandstone, limestone and more
- Shapes and patterns including subway, mosaic, arabesque, square, rectangle, circle and many textured options, as well as associated finishing pieces
- Wide assortment of pencils, chair rails, listellos, decorative mosaics, sink basins, corner shelves, soap dishes, towel bars, thresholds, shower curbs, switchplates, and base and skirting pieces to create a custom look for every space
- Floor tile installation tools and setting materials, including Superior Adhesives and Chemicals<sup>™</sup>, sealants, caulks, grout, adhesives, floats, substrates, tile cutting tools and more, some of which are available only at The Tile Shop
- Free installation guides and design inspiration, including 2016 Collections

#### **Design Inspiration and Free Design Services**

The Tile Shop features fully decorated, room-size displays — kitchens, baths, and other spaces within a home, and premium lighting and plumbing fixtures that allow customers to see how The Tile Shop tile and stone will look like installed in their home.

Customers are encouraged to imagine the endless possibilities they can create in their space. They can get single ideas from showroom vignettes or re-create an exact replica of a vignette in their own home using all of the tile products they see in store.

The Tile Shop also provides free design services. We simplify tile shopping with the help of expert associates who can identify customer project needs, provide the best product recommendations, offer sound project planning, design and tile arrangement suggestions and installation guidance, making it as easy as possible to purchase exactly what's needed to re-imagine and transform a space.

#### The Tile Shop Difference

In addition to providing a broad selection of high quality tile products, free design services and excellent customer service, The Tile Shop in the Dallas Design District offers customers benefits that include:

- Purchasing Made Easy. Option to purchase products in-store, online or over the phone.
- Complete Delivery Options. Free delivery options available to any of The Tile Shop's retail locations or to customers' homes with a qualifying purchase. Job site delivery program also available online and in-store. Store associates can accommodate individual needs.
- Easy Return Policy. No restocking fees and six months to return unused tile.
- Samples. Samples of all tiles are available in store and online.
- Financing Options. Financing is available to consumers and Pros. More details are available at <u>www.tileshop.com</u> and in-store.
- Pro Grade installation materials and tools. Pro Grade installation products give customers the performance their tile job demands.
- Warranty. 25-year warranty on adhesives in the Superior Adhesives and Chemicals™ line of installation materials.
- Convenient Store Hours. Open seven days a week, The Tile Shop's store hours are Monday through Friday, 7:00 a.m. to

9:00 p.m., Saturday 9:00 a.m. to 6:00 p.m., and Sunday 11:00 a.m. to 6:00 p.m.

• Free Do-It-Yourself Workshops. Free in-store educational "How To Tile" workshops provide tiling tips and added confidence to any project. Workshops are open to the public every Saturday at 9:30 a.m.

#### **Pro Network Benefits**

In addition to the above benefits, Pros receive exclusive services to help deliver the highest quality job to their clients when they join The Tile Shop's Pro Network program by registering in-store or online, including:

- Dedicated account representatives
- In-house credit program
- Job site delivery
- Project referrals
- Co-branded marketing
- · Industry networking events

#### About The Tile Shop

Founded in 1985, The Tile Shop is a specialty retailer of manufactured and natural stone tiles, setting and maintenance materials, and related accessories in the United States. The Company offers a wide selection of high quality products, exclusive designs, knowledgeable staff, home décor ideas and exceptional customer service, in an extensive showroom environment with up to 50 full-room tiled displays. The Tile Shop is a proud member of the American Society of Interior Designers (ASID), National Association of Homebuilders (NAHB), and the National Tile Contractors Association (NTCA). The Tile Shop currently operates 118 stores in 31 states, with an average size of 21,600 square feet. The Tile Shop also sells products online at www.tileshop.com. Join The Tile Shop (#thetileshop) on Facebook, Instagram, Pinterest and Twitter.

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Tile Shop Holdings, Inc.