

Financial Tear Sheet

Corporate Profile

CORPORATE PROFILE

Founded in 1985, The Tile Shop is a specialty retailer of manufactured and natural stone tiles, setting and maintenance materials, and related accessories in the United States. The Company offers a wide selection of high quality products, exclusive designs, knowledgeable staff, home décor ideas and exceptional customer service, in an extensive showroom environment with more than 50 full-room tiled displays. The Tile Shop is a proud member of the American Society of Interior Designers (ASID), National Association of Homebuilders (NAHB), and the National Tile Contractors Association (NTCA). The Tile Shop currently operates 116 stores in 31 states, with an average size of 21,700 square feet. Tile Shop also sells products online at www.tileshop.com.

Minneapolis/St. Paul Business Journal named The Tile Shop as one of the Fastest Growing Companies in Minnesota in 2014 and one of the Top 100 Public Companies in Minnesota in 2015.

Primary IR Contact

Investor Relations Contact

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Stock Performance

TTS (Common Stock)

| | |
|----------------------------------|-----------------------|
| Exchange | NASDAQ GS (US Dollar) |
| Price | \$14.90 |
| Change (%) | ▼ 0.4 (2.61%) |
| Volume | 637,514 |
| 52 Week Low | \$13.30 |
| Market Cap | \$773,664,039 |
| Rolling EPS | 0.40 |
| PE Ratio | 37.25 |
| Shares Outstanding | 51,923,761 |
| Data as of 09/19/17 4:00 p.m. ET | |



Recent Headlines & Events

09/15/17

The Tile Shop expands presence in greater Detroit area with opening of 6th metro store in Troy

08/17/17

The Tile Shop expands presence in greater Phoenix area with opening of 4th metro store in Glendale

07/31/17

The Tile Shop is Bringing Visions to Life ... in Houston

There are currently no events scheduled.

SEC Filings

| Filing Date | Form |
|-------------|------|
| 08/16/17 | 4 |
| 08/14/17 | 8-K |
| 08/04/17 | 10-Q |
| 07/26/17 | 4 |

Corporate Governance

Chris Homeister President & Chief Executive Officer — The Tile Shop

Kirk Gadelmann Chief Financial Officer

Carl Randazzo Senior Vice President — Real Estate

Joyce Maruniak Senior Vice President — Supply Chain, Logistics, Store Warehouses, and Manufacturing

Data provided by Nasdaq. Minimum 15 minutes delayed.